**LAMPIRAN**

**LAMPIRAN 1. Kuesioner Penelitian**

Nama :

Jenis Kelamin : a. Laki – Laki b. Perempuan

Umur : a. 17-20 tahun c.26-30 tahun e. > 35 tahun

b. 21-25 tahun d. 31-35 tahun

Pendidikan : a. SMA b.S1 c.S2 d. Diploma

Pekerjaan : a. Pelajar b. Mahasiswa c. ASN

d. Karyawan e. Wiraswasta f. Lainnya

Berdomisili di Kota Jambi :

a. Ya b. Tidak

Telah bertransaksi atau memanfaatkan fitur di aplikasi OVO ( Melakukan pembayaran online ataupun offline menggunakan OVO) :

a. Ya b. Tidak

Petunjuk pengisian kuesioner

Mohon berikan tanda checklist (√) pada salah satu jawaban yang sesuai untuk mewakili tingkat minat dan perilaku penggunaan OVO anda. Skor untuk pertanyaan nomor 1-5 adalah sebagai berikut:

1= Sangat Tidak Setuju (STS)

2= Tidak Setuju (TS)

3= Netral (N)

4= Setuju (S)

5= Sangat Setuju (SS) - - 2024

Responden

|  |  |  |  |  |  |  |
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| **No**  1 | **Ekspetasi Kinerja** | **STS** | **TS** | **N** | **S** | **SS** |
| Menggunakan OVO mempunyai manfaat dalam menyelesaikan proses pembayaran saya |  |  |  |  |  |  |
| 2  3  Menggunakan OVO meningkatkan peluang saya dalam mendapatkan bonus (misal: *cashback*) yang penting bagi saya  Menggunakan OVO akan menyelesaikan proses pembayaran saya dengan lebih cepat |  |  |  |  |  |  |
|  | Menggunakan OVO akan meningkatkan kinerja saya |  |  |  |  |  |
| 4 |  |  |  |  |  |  |

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| **No**  1 | **Ekspetasi Usaha** | **STS** | **TS** | **N** | **S** | **SS** |
| 2 | Belajar bagaimana cara menggunakan OVO mudah bagi saya |  |  |  |  |  |
|  | Saya mampu dan mengerti dengan jelas, dalam menggunakan OVO |  |  |  |  |  |
| 3 | OVO mudah untuk digunakan |  |  |  |  |  |
| 4 | Mudah bagi saya untuk terampil dalam menggunakan OVO |  |  |  |  |  |

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| **No**  1  Orang-orang yang penting bagi saya (misal: keluarga) mempengaruhi saya untuk menggunakan OVO | **Pengaruh Sosial** | **STS** | **TS** | **N** | **S** | **SS** |
|  |  |  |  |  |  |  |
| 3  2  Orang-orang yang mempengaruhi perilaku saya (misal: teman, pasangan) mempengaruhi saya untuk menggunakan OVO | Orang-orang dengan pendapat yang saya nilai lebih, (misal: teman dekat,atasan) mempengaruhi saya untuk menggunakan OVO |  |  |  |  |  |
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| **No** | **Kondisi Pendukung**  Saya memiliki sumber daya yang diperlukan (misal: smartphone) untuk menggunakan OVO | **STS** | **TS** | **N** | **S** | **SS** |
| 2  1 | Saya memliki pengetahuan yang cukup untuk menggunakan OVO |  |  |  |  |  |
| 3 | OVO kompatibel dengan sistem lain (misal:e-commerce) yang saya gunakan |  |  |  |  |  |
| 4 |  |  |  |  |  |  |
|  | Saya bisa mendapatkan bantuan dari orang lain (misal: *customer care)* ketika saya mengalami kesulitan menggunakan OVO |  |  |  |  |  |

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| **No** | **Motivasi Hedonis**  Menggunakan OVO menyenangkan | **STS** | **TS** | **N** | **S** | **SS** |
| 1 |  |  |  |  |  |  |
| 2  Menggunakan OVO sangat nyaman | Menggunakan OVO sangat menghibur |  |  |  |  |  |
| 3 |  |  |  |  |  |  |

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| **No** | **Nilai Harga** | **STS** | **TS** | **N** | **S** | **SS** |
| 1 | Biaya menggunakan OVO cukup murah |  |  |  |  |  |
| 3  2 | Biaya OVO seimbang dengan kemudahan transaksi yang saya dapatkan |  |  |  |  |  |
|  | Biaya menggunakan OVO sesuai dengan manfaat yang di peroleh |  |  |  |  |  |

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| **No** | **Kebiasaan** | **STS** | **TS** | **N** | **S** | **SS** |
| Menggunakan OVO telah menjadi kebiasaan bagi saya  1 |  |  |  |  |  |  |
|  | Saya kecanduan dalam menggunakan OVO |  |  |  |  |  |
| 3 | Menggunakan OVO sudah menjadi hal yang biasa bagi saya  Saya merasa harus menggunakan OVO |  |  |  |  |  |
| 2  4 |  |  |  |  |  |  |

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| **No** | **Minat Penggunaan**  Saya berniat untuk terus menggunakan OVO di masa yang akan datang | **STS** | **TS** | **N** | **S** | **SS** |
| 1 | Saya akan selalu mencoba untuk menggunakan OVO dalam kehidupan sehari-hari |  |  |  |  |  |
| 2 |  |  |  |  |  |  |
| 3 | Saya berencana untuk terus menggunakan OVO sesering mungkin |  |  |  |  |  |

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| **No** | **Perilaku Penggunaan** | **STS** | **TS** | **N** | **S** | **SS** |
| 1 | Saya menganggap diri saya sebagai pengguna OVO |  |  |  |  |  |
| 3  2  Sebelum saya melakukan transaksi, saya selalu memeriksa apakah tempat tersebut menyediakan metode pembayaran OVO |  |  |  |  |  |  |
| Saya ingat menggunakan OVO dalam bertransaksi hanya ketika saya tahu ada keuntungan keuangan dengan menggunakan OVO |  |  |  |  |  |  |

**Lampiran 2. Tabulasi Data Responden :**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | R1 | R2 | R3 | R4 | R5 | R6 | R7 | R8 | R9 | R10 | R11 | R12 | R13 | R14 | R15 |
| EK1 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | 5 | 3 |
| EK2 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 5 | 2 |
| EK3 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 3 | 4 | 5 | 5 | 4 | 4 |
| EK4 | 3 | 4 | 3 | 4 | 4 | 2 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 2 |
| EU1 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 5 | 3 | 3 | 4 | 4 | 4 |
| EU2 | 4 | 4 | 4 | 5 | 3 | 5 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 4 |
| EU3 | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 |
| EU4 | 3 | 4 | 4 | 4 | 4 | 5 | 3 | 3 | 4 | 5 | 4 | 3 | 5 | 3 | 4 |
| PS1 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 2 | 3 | 3 |
| PS2 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 2 | 3 | 4 | 4 | 4 |
| PS3 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 4 |
| KP1 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 3 | 4 | 5 | 2 | 4 | 5 | 5 | 5 |
| KP2 | 3 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 3 | 3 | 5 | 4 | 5 |
| KP3 | 5 | 4 | 4 | 3 | 4 | 1 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 3 |
| KP4 | 3 | 3 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 3 |
| MH1 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 |
| MH2 | 4 | 3 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 |
| MH3 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 2 | 3 | 3 |
| NH1 | 3 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 |
| NH2 | 4 | 4 | 4 | 5 | 3 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 |
| NH3 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| KB1 | 4 | 3 | 4 | 3 | 3 | 5 | 4 | 4 | 3 | 4 | 2 | 3 | 4 | 3 | 2 |
| KB2 | 3 | 2 | 3 | 4 | 3 | 2 | 4 | 4 | 3 | 3 | 1 | 4 | 2 | 2 | 2 |
| KB3 | 3 | 2 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 1 | 4 | 3 | 2 | 3 |
| KB4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 2 | 3 | 4 | 3 | 2 |
| MP1 | 3 | 3 | 4 | 5 | 5 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 3 |
| MP2 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 2 | 3 | 4 | 3 | 3 |
| MP3 | 3 | 3 | 4 | 5 | 5 | 4 | 4 | 4 | 3 | 4 | 1 | 3 | 4 | 3 | 3 |
| PP1 | 3 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 3 | 4 | 2 | 4 | 5 | 4 | 2 |
| PP2 | 5 | 4 | 5 | 5 | 4 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 3 |
| PP3 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 3 | 3 | 2 | 5 | 2 |

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|  | R16 | R17 | R18 | R19 | R20 | R21 | R22 | R23 | R24 | R25 | R26 | R27 | R28 |
| EK1 | 4 | 4 | 5 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 5 | 3 |
| EK2 | 5 | 4 | 5 | 2 | 3 | 2 | 4 | 2 | 3 | 5 | 5 | 5 | 3 |
| EK3 | 4 | 5 | 5 | 2 | 4 | 2 | 4 | 3 | 3 | 3 | 4 | 4 | 2 |
| EK4 | 2 | 4 | 4 | 4 | 3 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 4 |
| EU1 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 2 | 3 | 4 | 4 | 4 | 2 |
| EU2 | 4 | 5 | 4 | 2 | 4 | 2 | 4 | 2 | 3 | 4 | 5 | 4 | 3 |
| EU3 | 4 | 5 | 5 | 2 | 5 | 2 | 4 | 2 | 4 | 4 | 5 | 3 | 3 |
| EU4 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 3 | 2 |
| PS1 | 2 | 2 | 5 | 4 | 2 | 4 | 4 | 3 | 3 | 2 | 2 | 4 | 5 |
| PS2 | 4 | 2 | 5 | 4 | 2 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 5 |
| PS3 | 4 | 4 | 4 | 4 | 2 | 4 | 4 | 4 | 3 | 3 | 2 | 4 | 5 |
| KP1 | 5 | 4 | 5 | 2 | 4 | 2 | 4 | 4 | 2 | 4 | 4 | 5 | 4 |
| KP2 | 4 | 4 | 5 | 2 | 4 | 2 | 4 | 2 | 3 | 4 | 4 | 4 | 2 |
| KP3 | 4 | 4 | 5 | 2 | 3 | 2 | 4 | 1 | 5 | 2 | 3 | 4 | 5 |
| KP4 | 4 | 4 | 4 | 2 | 3 | 2 | 4 | 1 | 3 | 3 | 3 | 2 | 2 |
| MH1 | 5 | 5 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 4 | 4 | 4 | 3 |
| MH2 | 4 | 5 | 5 | 3 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 4 |
| MH3 | 4 | 5 | 4 | 3 | 4 | 3 | 4 | 2 | 3 | 3 | 4 | 2 | 3 |
| NH1 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| NH2 | 4 | 4 | 5 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| NH3 | 4 | 4 | 5 | 2 | 4 | 2 | 4 | 4 | 4 | 4 | 5 | 4 | 4 |
| KB1 | 5 | 4 | 4 | 4 | 4 | 5 | 3 | 2 | 3 | 4 | 5 | 3 | 3 |
| KB2 | 4 | 4 | 4 | 4 | 2 | 5 | 3 | 1 | 3 | 4 | 4 | 2 | 3 |
| KB3 | 4 | 2 | 4 | 4 | 2 | 5 | 3 | 1 | 3 | 3 | 3 | 3 | 3 |
| KB4 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 3 | 3 | 2 | 4 | 4 | 3 |
| MP1 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 4 |
| MP2 | 5 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 |
| MP3 | 4 | 4 | 4 | 4 | 2 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 4 |
| PP1 | 5 | 4 | 5 | 2 | 4 | 2 | 3 | 3 | 3 | 4 | 4 | 4 | 4 |
| PP2 | 4 | 4 | 4 | 2 | 4 | 2 | 3 | 2 | 3 | 2 | 4 | 4 | 2 |
| PP3 | 5 | 4 | 4 | 2 | 2 | 1 | 3 | 2 | 3 | 5 | 4 | 4 | 4 |

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|  | R29 | R30 | R31 | R32 | R33 | R34 | R35 | R36 | R37 | R38 | R39 | R40 | R41 |
| EK1 | 5 | 4 | 5 | 5 | 4 | 3 | 5 | 4 | 5 | 4 | 5 | 4 | 4 |
| EK2 | 5 | 4 | 4 | 4 | 5 | 3 | 4 | 5 | 5 | 5 | 5 | 5 | 4 |
| EK3 | 4 | 4 | 5 | 5 | 4 | 3 | 5 | 5 | 5 | 4 | 5 | 5 | 4 |
| EK4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 |
| EU1 | 4 | 5 | 5 | 4 | 4 | 3 | 5 | 5 | 4 | 5 | 5 | 4 | 4 |
| EU2 | 4 | 4 | 5 | 4 | 5 | 3 | 5 | 5 | 4 | 4 | 4 | 4 | 5 |
| EU3 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 5 |
| EU4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 |
| PS1 | 4 | 3 | 1 | 2 | 2 | 3 | 5 | 2 | 2 | 2 | 3 | 4 | 3 |
| PS2 | 4 | 4 | 3 | 4 | 2 | 3 | 4 | 2 | 2 | 2 | 4 | 4 | 3 |
| PS3 | 2 | 4 | 4 | 4 | 2 | 3 | 5 | 2 | 2 | 2 | 4 | 4 | 3 |
| KP1 | 4 | 5 | 5 | 5 | 4 | 2 | 5 | 4 | 5 | 5 | 4 | 5 | 4 |
| KP2 | 4 | 3 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 4 |
| KP3 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 5 |
| KP4 | 2 | 3 | 3 | 2 | 2 | 3 | 4 | 2 | 2 | 2 | 4 | 4 | 4 |
| MH1 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 |
| MH2 | 4 | 3 | 3 | 4 | 3 | 4 | 5 | 4 | 4 | 2 | 4 | 4 | 4 |
| MH3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 2 | 4 | 4 | 4 |
| NH1 | 4 | 3 | 4 | 4 | 4 | 3 | 5 | 4 | 5 | 4 | 4 | 4 | 5 |
| NH2 | 4 | 3 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 5 |
| NH3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 |
| KB1 | 5 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 2 | 4 | 4 | 4 |
| KB2 | 4 | 3 | 2 | 3 | 3 | 3 | 4 | 2 | 4 | 2 | 3 | 4 | 3 |
| KB3 | 2 | 4 | 2 | 3 | 3 | 3 | 4 | 2 | 2 | 2 | 3 | 4 | 3 |
| KB4 | 4 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 5 |
| MP1 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 2 | 4 | 3 | 4 | 4 | 5 |
| MP2 | 4 | 4 | 3 | 3 | 2 | 3 | 4 | 2 | 3 | 3 | 3 | 4 | 5 |
| MP3 | 3 | 4 | 2 | 2 | 3 | 3 | 4 | 2 | 3 | 3 | 2 | 4 | 5 |
| PP1 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 |
| PP2 | 5 | 3 | 4 | 4 | 4 | 3 | 4 | 2 | 2 | 4 | 4 | 4 | 3 |
| PP3 | 4 | 5 | 5 | 5 | 5 | 3 | 4 | 5 | 5 | 4 | 5 | 4 | 4 |

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|  | R42 | R43 | R44 | R45 | R46 | R47 | R48 | R49 | R50 | R51 | R52 | R53 | R54 |
| EK1 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 |
| EK2 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 |
| EK3 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 2 |
| EK4 | 4 | 4 | 2 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 2 |
| EU1 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 |
| EU2 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 |
| EU3 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 3 |
| EU4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 3 |
| PS1 | 5 | 3 | 3 | 3 | 3 | 2 | 4 | 2 | 2 | 2 | 2 | 3 | 1 |
| PS2 | 4 | 3 | 4 | 4 | 4 | 4 | 5 | 3 | 2 | 4 | 4 | 4 | 4 |
| PS3 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 2 | 3 | 3 | 3 | 3 |
| KP1 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 |
| KP2 | 4 | 3 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 |
| KP3 | 5 | 3 | 2 | 4 | 4 | 4 | 5 | 3 | 4 | 4 | 4 | 5 | 2 |
| KP4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 4 | 4 | 1 |
| MH1 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 1 |
| MH2 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 4 | 3 | 2 |
| MH3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 2 | 2 | 2 | 3 | 1 |
| NH1 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 2 |
| NH2 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 3 |
| NH3 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 |
| KB1 | 5 | 3 | 3 | 4 | 3 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 3 |
| KB2 | 3 | 3 | 3 | 3 | 2 | 4 | 3 | 3 | 2 | 4 | 3 | 3 | 2 |
| KB3 | 1 | 4 | 3 | 4 | 2 | 4 | 4 | 3 | 2 | 4 | 4 | 2 | 2 |
| KB4 | 1 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 3 |
| MP1 | 3 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 4 |
| MP2 | 3 | 3 | 3 | 4 | 4 | 5 | 3 | 4 | 2 | 2 | 3 | 2 | 3 |
| MP3 | 3 | 3 | 4 | 3 | 5 | 4 | 3 | 4 | 2 | 2 | 3 | 1 | 2 |
| PP1 | 4 | 4 | 3 | 3 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 4 | 4 |
| PP2 | 4 | 4 | 2 | 4 | 4 | 4 | 5 | 3 | 4 | 2 | 4 | 4 | 3 |
| PP3 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 2 | 4 | 4 | 5 | 4 | 1 |

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|  | R55 | R56 | R57 | R58 | R59 | R60 | R61 | R62 | R63 | R64 | R65 | R66 | R67 |
| EK1 | 4 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 2 | 4 |
| EK2 | 5 | 5 | 3 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 5 | 2 | 5 |
| EK3 | 4 | 5 | 3 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 5 | 1 | 4 |
| EK4 | 2 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 5 | 5 | 2 | 3 |
| EU1 | 2 | 4 | 3 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 4 | 2 | 4 |
| EU2 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 5 | 4 | 3 | 4 | 2 | 4 |
| EU3 | 3 | 5 | 3 | 4 | 4 | 5 | 3 | 5 | 5 | 5 | 5 | 2 | 4 |
| EU4 | 2 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 5 | 4 | 2 | 4 |
| PS1 | 1 | 5 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 4 | 4 | 3 | 3 |
| PS2 | 5 | 5 | 3 | 4 | 4 | 2 | 2 | 4 | 4 | 5 | 4 | 2 | 4 |
| PS3 | 4 | 4 | 4 | 3 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 2 | 4 |
| KP1 | 1 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 2 | 4 |
| KP2 | 4 | 5 | 3 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 2 | 4 |
| KP3 | 2 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 4 | 5 | 2 | 4 |
| KP4 | 1 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 3 |
| MH1 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 2 | 4 |
| MH2 | 3 | 5 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 2 | 4 |
| MH3 | 3 | 4 | 3 | 4 | 2 | 2 | 3 | 2 | 3 | 4 | 4 | 3 | 4 |
| NH1 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 4 | 3 | 4 | 2 | 4 |
| NH2 | 4 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 4 |
| NH3 | 4 | 5 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 2 | 4 |
| KB1 | 1 | 4 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 5 | 5 | 2 | 3 |
| KB2 | 2 | 4 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 3 | 4 | 3 | 3 |
| KB3 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 4 | 4 | 3 | 3 |
| KB4 | 1 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 5 | 2 | 3 |
| MP1 | 4 | 4 | 2 | 4 | 4 | 2 | 3 | 4 | 3 | 4 | 4 | 2 | 4 |
| MP2 | 3 | 4 | 2 | 4 | 4 | 2 | 3 | 2 | 2 | 4 | 4 | 3 | 4 |
| MP3 | 3 | 4 | 2 | 4 | 3 | 4 | 2 | 3 | 3 | 4 | 4 | 3 | 4 |
| PP1 | 2 | 5 | 2 | 4 | 4 | 4 | 3 | 4 | 4 | 5 | 5 | 2 | 4 |
| PP2 | 4 | 4 | 2 | 4 | 4 | 2 | 2 | 2 | 4 | 4 | 4 | 1 | 3 |
| PP3 | 4 | 4 | 2 | 3 | 5 | 5 | 4 | 4 | 4 | 3 | 4 | 2 | 4 |

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|  | R68 | R69 | R70 | R71 | R72 | R73 | R74 | R75 | R76 | R77 | R78 | R79 | R80 |
| EK1 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 4 |
| EK2 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 5 |
| EK3 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 2 | 5 | 4 | 4 | 5 |
| EK4 | 3 | 5 | 2 | 5 | 4 | 4 | 5 | 4 | 3 | 5 | 3 | 4 | 4 |
| EU1 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 |
| EU2 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 |
| EU3 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| EU4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 |
| PS1 | 2 | 4 | 4 | 1 | 3 | 2 | 4 | 2 | 3 | 3 | 4 | 2 | 3 |
| PS2 | 2 | 4 | 5 | 2 | 4 | 4 | 5 | 2 | 3 | 4 | 5 | 3 | 4 |
| PS3 | 2 | 2 | 4 | 2 | 3 | 4 | 4 | 1 | 3 | 3 | 4 | 4 | 4 |
| KP1 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 |
| KP2 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 |
| KP3 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 |
| KP4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 |
| MH1 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 |
| MH2 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 |
| MH3 | 1 | 2 | 1 | 4 | 2 | 4 | 4 | 3 | 4 | 2 | 4 | 3 | 4 |
| NH1 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 |
| NH2 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 |
| NH3 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 |
| KB1 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| KB2 | 4 | 2 | 4 | 4 | 2 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 3 |
| KB3 | 2 | 2 | 4 | 3 | 3 | 2 | 4 | 3 | 3 | 3 | 3 | 3 | 4 |
| KB4 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 4 | 4 |
| MP1 | 4 | 3 | 4 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 3 | 4 | 4 |
| MP2 | 3 | 3 | 4 | 2 | 3 | 2 | 4 | 4 | 3 | 3 | 4 | 4 | 3 |
| MP3 | 4 | 4 | 4 | 4 | 3 | 2 | 4 | 4 | 3 | 4 | 2 | 3 | 3 |
| PP1 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| PP2 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 5 | 4 | 4 | 4 | 5 | 4 |
| PP3 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 3 | 5 | 4 | 4 | 5 |

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|  | R81 | R82 | R83 | R84 | R85 | R86 | R87 | R88 | R89 | R90 | R91 | R92 | R93 |
| EK1 | 5 | 4 | 5 | 4 | 2 | 5 | 3 | 4 | 5 | 4 | 3 | 2 | 5 |
| EK2 | 5 | 5 | 5 | 4 | 2 | 4 | 2 | 5 | 5 | 4 | 4 | 4 | 4 |
| EK3 | 5 | 4 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 4 | 2 | 5 |
| EK4 | 5 | 4 | 4 | 4 | 2 | 3 | 3 | 3 | 4 | 4 | 2 | 2 | 5 |
| EU1 | 5 | 5 | 5 | 5 | 4 | 4 | 2 | 5 | 5 | 5 | 4 | 4 | 4 |
| EU2 | 5 | 4 | 4 | 4 | 5 | 4 | 2 | 4 | 5 | 5 | 4 | 4 | 5 |
| EU3 | 5 | 5 | 5 | 5 | 5 | 5 | 2 | 5 | 5 | 5 | 4 | 3 | 4 |
| EU4 | 4 | 5 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 5 | 3 | 2 | 5 |
| PS1 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 3 | 4 | 2 | 2 | 2 | 2 |
| PS2 | 4 | 4 | 3 | 2 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 2 | 3 |
| PS3 | 4 | 4 | 3 | 2 | 3 | 4 | 5 | 3 | 5 | 4 | 4 | 2 | 3 |
| KP1 | 5 | 5 | 5 | 4 | 4 | 4 | 2 | 4 | 4 | 4 | 4 | 3 | 5 |
| KP2 | 5 | 5 | 4 | 4 | 4 | 5 | 3 | 5 | 4 | 5 | 3 | 3 | 5 |
| KP3 | 4 | 4 | 4 | 4 | 2 | 4 | 3 | 4 | 5 | 4 | 2 | 1 | 2 |
| KP4 | 4 | 4 | 5 | 3 | 2 | 4 | 2 | 4 | 4 | 3 | 2 | 3 | 3 |
| MH1 | 5 | 5 | 4 | 4 | 4 | 5 | 3 | 4 | 5 | 4 | 4 | 4 | 4 |
| MH2 | 4 | 4 | 4 | 4 | 4 | 5 | 3 | 4 | 5 | 4 | 4 | 4 | 4 |
| MH3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 2 |
| NH1 | 5 | 4 | 4 | 5 | 5 | 4 | 3 | 5 | 5 | 5 | 4 | 5 | 5 |
| NH2 | 5 | 4 | 5 | 4 | 5 | 5 | 3 | 4 | 5 | 4 | 4 | 5 | 4 |
| NH3 | 5 | 4 | 4 | 4 | 4 | 5 | 2 | 5 | 5 | 4 | 4 | 5 | 4 |
| KB1 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 1 | 3 | 4 |
| KB2 | 4 | 3 | 3 | 3 | 4 | 1 | 4 | 4 | 1 | 3 | 2 | 4 | 4 |
| KB3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 2 | 4 | 3 |
| KB4 | 5 | 4 | 4 | 4 | 5 | 3 | 3 | 4 | 4 | 4 | 2 | 4 | 4 |
| MP1 | 4 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 5 | 4 |
| MP2 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 5 | 3 | 3 | 4 | 4 |
| MP3 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 5 | 3 | 3 | 4 | 3 |
| PP1 | 5 | 4 | 4 | 4 | 3 | 4 | 2 | 5 | 5 | 4 | 3 | 3 | 5 |
| PP2 | 3 | 4 | 5 | 4 | 2 | 4 | 2 | 4 | 5 | 4 | 4 | 2 | 4 |
| PP3 | 4 | 4 | 5 | 5 | 1 | 4 | 2 | 5 | 1 | 4 | 3 | 2 | 4 |

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|  | R94 | R95 | R96 | R97 | R98 | R99 | R100 | R101 | R102 | R103 | R104 | R105 |
| EK1 | 5 | 5 | 4 | 4 | 5 | 3 | 3 | 4 | 4 | 4 | 4 | 4 |
| EK2 | 5 | 5 | 3 | 4 | 5 | 4 | 3 | 4 | 5 | 5 | 5 | 5 |
| EK3 | 5 | 4 | 2 | 4 | 5 | 3 | 3 | 4 | 5 | 4 | 4 | 4 |
| EK4 | 4 | 4 | 3 | 4 | 5 | 2 | 3 | 3 | 5 | 4 | 5 | 3 |
| EU1 | 4 | 4 | 5 | 5 | 5 | 3 | 4 | 5 | 4 | 4 | 5 | 5 |
| EU2 | 4 | 5 | 5 | 5 | 5 | 2 | 4 | 5 | 4 | 5 | 5 | 5 |
| EU3 | 5 | 5 | 5 | 3 | 5 | 2 | 4 | 4 | 4 | 5 | 4 | 5 |
| EU4 | 4 | 4 | 4 | 4 | 5 | 3 | 4 | 4 | 5 | 4 | 4 | 5 |
| PS1 | 4 | 4 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 3 | 2 |
| PS2 | 4 | 5 | 5 | 3 | 4 | 4 | 2 | 3 | 2 | 4 | 4 | 2 |
| PS3 | 4 | 4 | 4 | 3 | 5 | 5 | 2 | 4 | 2 | 4 | 4 | 3 |
| KP1 | 5 | 5 | 5 | 5 | 5 | 2 | 4 | 4 | 3 | 5 | 4 | 5 |
| KP2 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 3 | 5 | 4 | 3 |
| KP3 | 5 | 5 | 5 | 3 | 3 | 1 | 2 | 4 | 3 | 4 | 4 | 3 |
| KP4 | 4 | 4 | 1 | 3 | 4 | 2 | 3 | 4 | 3 | 4 | 4 | 3 |
| MH1 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 4 | 5 | 3 |
| MH2 | 4 | 5 | 4 | 3 | 5 | 2 | 3 | 3 | 4 | 4 | 5 | 4 |
| MH3 | 4 | 4 | 4 | 3 | 3 | 2 | 3 | 4 | 4 | 3 | 4 | 3 |
| NH1 | 5 | 4 | 5 | 2 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 |
| NH2 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 4 |
| NH3 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 4 |
| KB1 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 |
| KB2 | 3 | 3 | 4 | 2 | 4 | 2 | 3 | 3 | 4 | 4 | 4 | 3 |
| KB3 | 3 | 3 | 4 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 |
| KB4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 5 | 4 |
| MP1 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | 4 |
| MP2 | 5 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 3 |
| MP3 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 3 |
| PP1 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 5 | 3 | 4 |
| PP2 | 5 | 5 | 3 | 4 | 4 | 1 | 3 | 4 | 4 | 5 | 3 | 4 |
| PP3 | 5 | 4 | 3 | 4 | 5 | 4 | 3 | 4 | 4 | 5 | 3 | 5 |

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|  | R106 | R107 | R108 | R109 | R110 | R111 | R112 | R113 | R114 | R115 | R116 |
| EK1 | 5 | 3 | 3 | 4 | 4 | 4 | 5 | 5 | 4 | 3 | 4 |
| EK2 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 4 |
| EK3 | 4 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 3 | 3 |
| EK4 | 4 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 |
| EU1 | 5 | 4 | 3 | 4 | 5 | 3 | 2 | 4 | 3 | 4 | 4 |
| EU2 | 5 | 4 | 3 | 4 | 5 | 3 | 2 | 3 | 3 | 4 | 4 |
| EU3 | 4 | 4 | 3 | 4 | 5 | 2 | 2 | 3 | 4 | 4 | 3 |
| EU4 | 4 | 4 | 3 | 4 | 5 | 2 | 2 | 3 | 4 | 4 | 3 |
| PS1 | 3 | 2 | 1 | 3 | 4 | 2 | 4 | 4 | 2 | 4 | 3 |
| PS2 | 3 | 2 | 2 | 3 | 4 | 3 | 4 | 2 | 3 | 3 | 4 |
| PS3 | 3 | 2 | 2 | 3 | 4 | 3 | 4 | 2 | 3 | 3 | 4 |
| KP1 | 5 | 4 | 3 | 4 | 4 | 3 | 3 | 5 | 5 | 3 | 4 |
| KP2 | 5 | 4 | 3 | 4 | 4 | 3 | 3 | 5 | 5 | 2 | 4 |
| KP3 | 4 | 4 | 2 | 4 | 4 | 3 | 3 | 3 | 5 | 2 | 3 |
| KP4 | 4 | 3 | 3 | 4 | 4 | 2 | 2 | 5 | 4 | 2 | 2 |
| MH1 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 |
| MH2 | 3 | 3 | 4 | 3 | 3 | 2 | 3 | 4 | 3 | 4 | 3 |
| MH3 | 3 | 2 | 2 | 3 | 3 | 2 | 3 | 4 | 3 | 3 | 3 |
| NH1 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 3 |
| NH2 | 5 | 4 | 3 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 |
| NH3 | 5 | 4 | 3 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 3 |
| KB1 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 2 | 4 | 2 | 4 |
| KB2 | 3 | 3 | 2 | 3 | 4 | 4 | 3 | 2 | 4 | 2 | 4 |
| KB3 | 4 | 3 | 2 | 3 | 4 | 3 | 3 | 2 | 3 | 2 | 3 |
| KB4 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 2 | 3 | 2 | 3 |
| MP1 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 |
| MP2 | 3 | 3 | 2 | 3 | 3 | 3 | 4 | 2 | 4 | 3 | 3 |
| MP3 | 4 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 4 | 3 | 3 |
| PP1 | 4 | 3 | 3 | 4 | 4 | 3 | 4 | 2 | 4 | 2 | 4 |
| PP2 | 4 | 3 | 2 | 4 | 4 | 2 | 3 | 2 | 4 | 2 | 3 |
| PP3 | 4 | 3 | 2 | 4 | 4 | 2 | 3 | 2 | 4 | 2 | 3 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | R117 | R118 | R119 | R120 | R121 | R122 | R123 | R124 | R125 | R126 | R127 |
| EK1 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 3 | 5 | 4 | 4 |
| EK2 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 |
| EK3 | 2 | 4 | 5 | 4 | 3 | 5 | 4 | 3 | 5 | 4 | 4 |
| EK4 | 2 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 |
| EU1 | 3 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 5 |
| EU2 | 3 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 |
| EU3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 5 | 5 |
| EU4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| PS1 | 4 | 2 | 4 | 2 | 3 | 2 | 3 | 4 | 4 | 3 | 2 |
| PS2 | 4 | 2 | 4 | 2 | 4 | 2 | 3 | 2 | 4 | 3 | 3 |
| PS3 | 4 | 2 | 4 | 3 | 4 | 2 | 4 | 2 | 4 | 3 | 3 |
| KP1 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 2 | 4 | 4 |
| KP2 | 3 | 3 | 2 | 4 | 4 | 4 | 4 | 3 | 2 | 4 | 4 |
| KP3 | 3 | 3 | 2 | 4 | 3 | 2 | 2 | 2 | 3 | 2 | 3 |
| KP4 | 3 | 2 | 2 | 4 | 3 | 4 | 4 | 2 | 2 | 4 | 4 |
| MH1 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 |
| MH2 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| MH3 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 2 | 4 |
| NH1 | 4 | 3 | 5 | 5 | 3 | 3 | 4 | 4 | 5 | 5 | 5 |
| NH2 | 4 | 3 | 5 | 5 | 3 | 3 | 4 | 4 | 4 | 4 | 5 |
| NH3 | 4 | 3 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 4 | 5 |
| KB1 | 3 | 4 | 5 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 |
| KB2 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 |
| KB3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 2 |
| KB4 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 4 |
| MP1 | 4 | 4 | 5 | 5 | 3 | 3 | 4 | 3 | 4 | 4 | 4 |
| MP2 | 4 | 3 | 4 | 5 | 3 | 3 | 4 | 3 | 3 | 3 | 3 |
| MP3 | 4 | 3 | 4 | 5 | 3 | 3 | 3 | 3 | 4 | 3 | 4 |
| PP1 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 2 | 4 | 4 |
| PP2 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 2 | 4 | 4 |
| PP3 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 2 | 4 | 4 |

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| --- | --- | --- | --- | --- | --- | --- |
|  | R128 | R129 | R130 | R131 | R132 | R133 |
| EK1 | 4 | 2 | 4 | 3 | 4 | 4 |
| EK2 | 4 | 2 | 4 | 4 | 4 | 5 |
| EK3 | 4 | 2 | 4 | 2 | 3 | 4 |
| EK4 | 2 | 3 | 4 | 2 | 1 | 4 |
| EU1 | 4 | 4 | 5 | 4 | 5 | 5 |
| EU2 | 3 | 5 | 5 | 4 | 4 | 4 |
| EU3 | 4 | 4 | 4 | 4 | 4 | 4 |
| EU4 | 3 | 4 | 4 | 3 | 4 | 4 |
| PS1 | 3 | 4 | 2 | 3 | 3 | 2 |
| PS2 | 4 | 4 | 3 | 4 | 4 | 2 |
| PS3 | 4 | 4 | 3 | 4 | 4 | 2 |
| KP1 | 3 | 2 | 4 | 4 | 4 | 2 |
| KP2 | 3 | 2 | 4 | 4 | 4 | 2 |
| KP3 | 2 | 4 | 2 | 3 | 3 | 4 |
| KP4 | 3 | 2 | 4 | 4 | 3 | 2 |
| MH1 | 4 | 5 | 4 | 4 | 5 | 4 |
| MH2 | 4 | 5 | 4 | 4 | 5 | 4 |
| MH3 | 4 | 5 | 4 | 2 | 3 | 4 |
| NH1 | 5 | 5 | 5 | 5 | 5 | 5 |
| NH2 | 4 | 4 | 5 | 4 | 5 | 4 |
| NH3 | 4 | 4 | 5 | 4 | 5 | 4 |
| KB1 | 3 | 4 | 4 | 3 | 4 | 4 |
| KB2 | 2 | 4 | 4 | 3 | 4 | 3 |
| KB3 | 3 | 4 | 3 | 3 | 2 | 3 |
| KB4 | 3 | 4 | 3 | 3 | 2 | 3 |
| MP1 | 4 | 5 | 4 | 4 | 4 | 4 |
| MP2 | 4 | 4 | 4 | 3 | 4 | 4 |
| MP3 | 4 | 4 | 4 | 3 | 4 | 4 |
| PP1 | 4 | 4 | 4 | 4 | 4 | 2 |
| PP2 | 3 | 4 | 4 | 5 | 2 | 2 |
| PP3 | 3 | 4 | 4 | 5 | 2 | 2 |

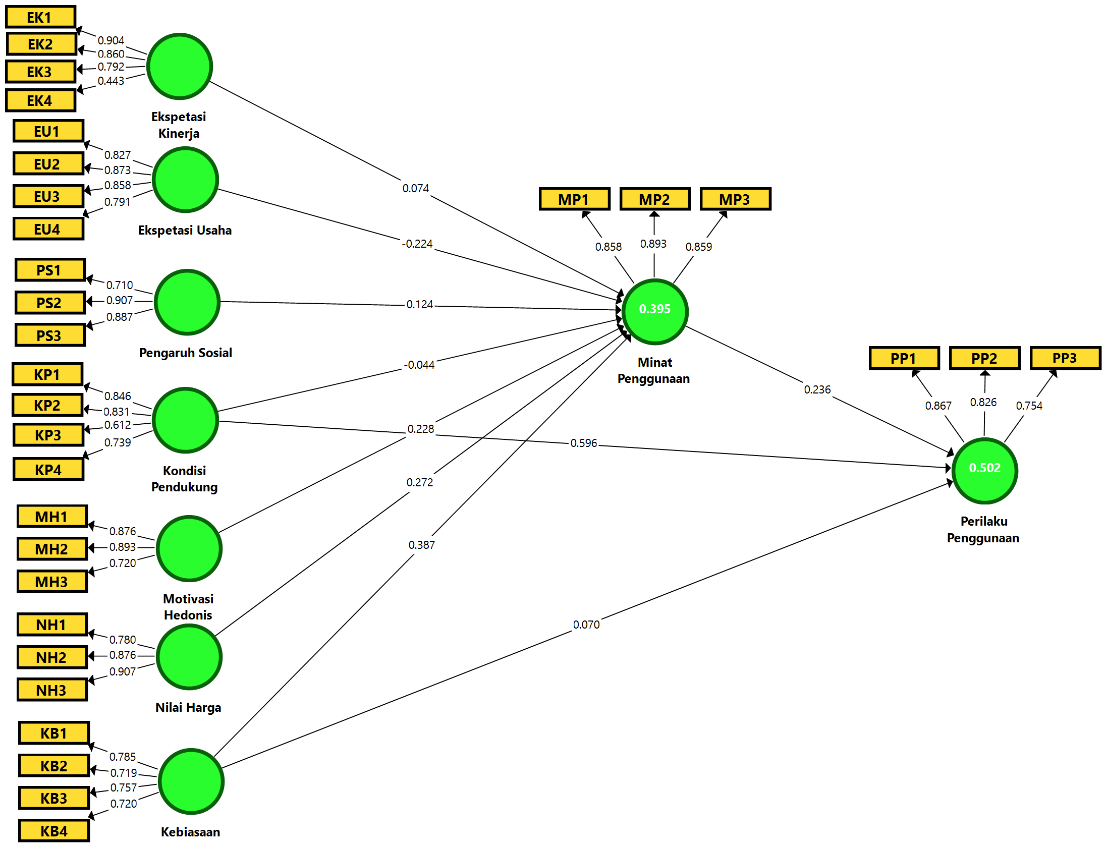
Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan.

**Lampiran 3. *Output* Statistik Deskriptif**

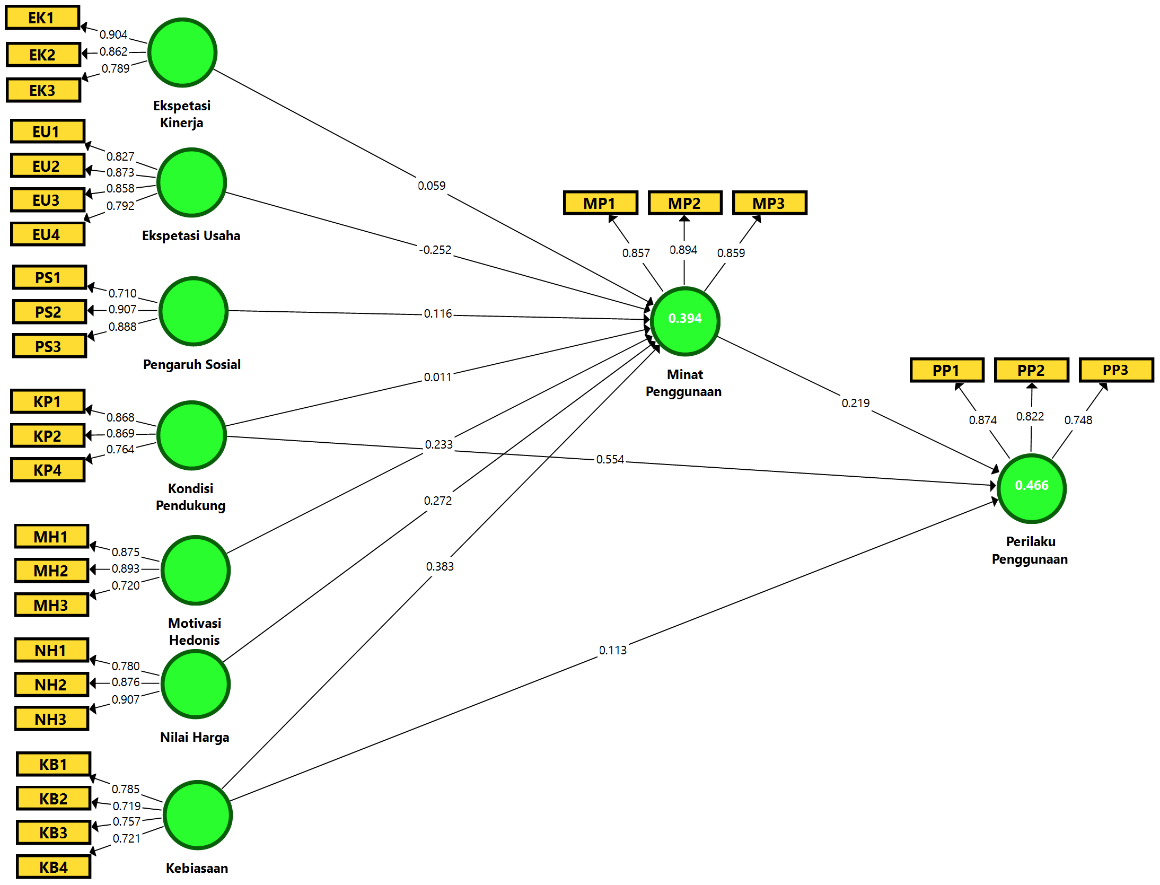
|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Descriptive Statistics** | | | | | |
|  | N | Minimum | Maximum | Mean | Std. Deviation |
| EK | 133 | 1.75 | 5.00 | 3.9850 | .66980 |
| EU | 133 | 2.00 | 5.00 | 4.0865 | .67283 |
| PS | 133 | 1.7 | 5.0 | 3.220 | .7570 |
| KP | 133 | 2.00 | 4.75 | 3.7124 | .69597 |
| MH | 133 | 1.3 | 5.0 | 3.656 | .6197 |
| NH | 133 | 2.0 | 5.0 | 4.191 | .5705 |
| KB | 133 | 1.50 | 4.50 | 3.3365 | .58876 |
| MP | 133 | 2.0 | 5.0 | 3.468 | .6412 |
| PP | 133 | 1.7 | 5.0 | 3.671 | .7675 |
| Valid N (listwise) | 133 |  |  |  |  |

Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan.

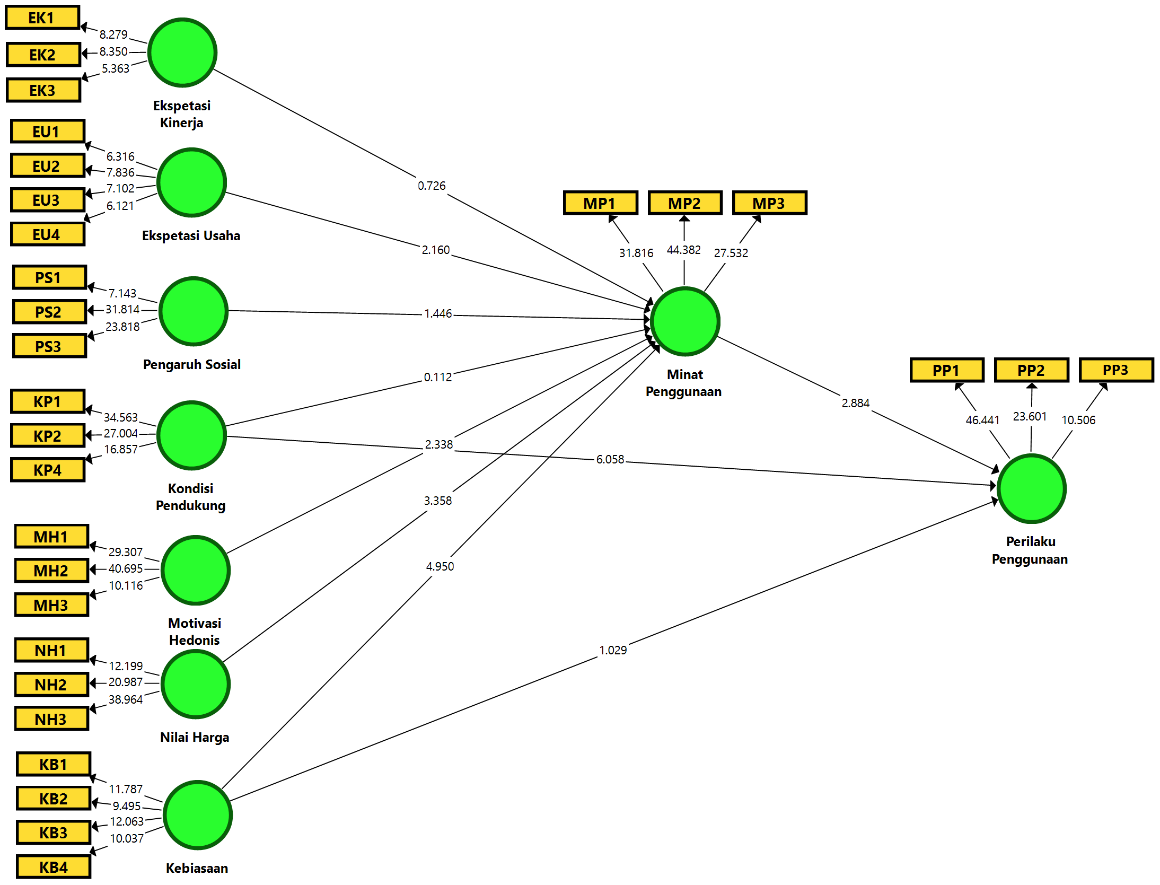
**Lampiran 4.*****Outer Model* Pengujian Awal Validitas**



**Lampiran 5.** ***Outer Model* Pengujian Akhir Validitas**



**Lampiran 6.** ***Bootstrapping* Model**



**Lampiran 7.** ***Output* Uji Validitas Konvergen**

1. Nilai *Loading Factor* Uji Awal Kontruk Reflektif

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **﻿EK1** | **0,904** |  |  |  |  |  |  |  |  |
| **EK2** | **0,860** |  |  |  |  |  |  |  |  |
| **EK3** | **0,792** |  |  |  |  |  |  |  |  |
| **EK4** | **0,443** |  |  |  |  |  |  |  |  |
| **EU1** |  | **0,827** |  |  |  |  |  |  |  |
| **EU2** |  | **0,873** |  |  |  |  |  |  |  |
| **EU3** |  | **0,858** |  |  |  |  |  |  |  |
| **EU4** |  | **0,791** |  |  |  |  |  |  |  |
| **PS1** |  |  | **0,710** |  |  |  |  |  |  |
| **PS2** |  |  | **0,907** |  |  |  |  |  |  |
| **PS3** |  |  | **0,885** |  |  |  |  |  |  |
| **KP1** |  |  |  | **0,846** |  |  |  |  |  |
| **KP2** |  |  |  | **0,831** |  |  |  |  |  |
| **KP3** |  |  |  | **0,612** |  |  |  |  |  |
| **KP4** |  |  |  | **0,739** |  |  |  |  |  |
| **MH1** |  |  |  |  | **0,876** |  |  |  |  |
| **MH2** |  |  |  |  | **0,893** |  |  |  |  |
| **MH3** |  |  |  |  | **0,720** |  |  |  |  |
| **NH1** |  |  |  |  |  | **0,780** |  |  |  |
| **NH2** |  |  |  |  |  | **0,876** |  |  |  |
| **NH3** |  |  |  |  |  | **0,907** |  |  |  |
| **KB1** |  |  |  |  |  |  | **0,785** |  |  |
| **KB2** |  |  |  |  |  |  | **0,719** |  |  |
| **KB3** |  |  |  |  |  |  | **0,757** |  |  |
| **KB4** |  |  |  |  |  |  | **0,720** |  |  |
| **MP1** |  |  |  |  |  |  |  | **0,854** |  |
| **MP2** |  |  |  |  |  |  |  | **0,894** |  |
| **MP3** |  |  |  |  |  |  |  | **0,859** |  |
| **PP1** |  |  |  |  |  |  |  |  | **0,854** |
| **PP2** |  |  |  |  |  |  |  |  | **0,826** |
| **PP3** |  |  |  |  |  |  |  |  | **0,754** |

Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan.

2. Nilai *Average Variance Extracted* (AVE) Pengujian Pertama

|  |  |
| --- | --- |
|  | **Average Variance Extracted (AVE)** |
| **Ekspetasi Kinerja** | **0,595** |
| **Ekspetasi Usaha** | **0,702** |
| **Pengaruh Sosial** | **0,705** |
| **Kondisi Pendukung** | **0,581** |
| **Motivasi Hedonis** | **0,694** |
| **Nilai Harga** | **0,732** |
| **Kebiasaan** | **0,556** |
| **Minat Penggunaan** | **0,757** |
| **Perilaku Penggunaan** | **0,667** |

**Lampiran 8.** ***Output* Uji Validitas Konvergen Akhir**

1. Nilai *Loading Factor* Uji Akhir Validitas Kontruk Reflektif

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **﻿EK1** | **0,904** |  |  |  |  |  |  |  |  |
| **EK2** | **0,862** |  |  |  |  |  |  |  |  |
| **EK3** | **0,789** |  |  |  |  |  |  |  |  |
| **EU1** |  | **0,827** |  |  |  |  |  |  |  |
| **EU2** |  | **0,873** |  |  |  |  |  |  |  |
| **EU3** |  | **0,858** |  |  |  |  |  |  |  |
| **EU4** |  | **0,792** |  |  |  |  |  |  |  |
| **PS1** |  |  | **0,710** |  |  |  |  |  |  |
| **PS2** |  |  | **0,907** |  |  |  |  |  |  |
| **PS3** |  |  | **0,888** |  |  |  |  |  |  |
| **KP1** |  |  |  | **0,868** |  |  |  |  |  |
| **KP2** |  |  |  | **0,869** |  |  |  |  |  |
| **KP4** |  |  |  | **0,764** |  |  |  |  |  |
| **MH1** |  |  |  |  | **0,875** |  |  |  |  |
| **MH2** |  |  |  |  | **0,893** |  |  |  |  |
| **MH3** |  |  |  |  | **0,720** |  |  |  |  |
| **NH1** |  |  |  |  |  | **0,780** |  |  |  |
| **NH2** |  |  |  |  |  | **0,876** |  |  |  |
| **NH3** |  |  |  |  |  | **0,907** |  |  |  |
| **KB1** |  |  |  |  |  |  | **0,785** |  |  |
| **KB2** |  |  |  |  |  |  | **0,719** |  |  |
| **KB3** |  |  |  |  |  |  | **0,757** |  |  |
| **KB4** |  |  |  |  |  |  | **0,721** |  |  |
| **MP1** |  |  |  |  |  |  |  | **0,857** |  |
| **MP2** |  |  |  |  |  |  |  | **0,894** |  |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **MP3** |  |  |  |  |  |  |  | **0,859** |  |
| **PP1** |  |  |  |  |  |  |  |  | **0,874** |
| **PP2** |  |  |  |  |  |  |  |  | **0,822** |
| **PP3** |  |  |  |  |  |  |  |  | **0,748** |

Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan.

*2.* Nilai *Average Variance Extracted* (AVE) setelah estimasi ulang

|  |  |
| --- | --- |
|  | **Average Variance Extracted (AVE)** |
| **Ekspetasi Kinerja** | **0,727** |
| **Ekspetasi Usaha** | **0,702** |
| **Pengaruh Sosial** | **0,705** |
| **Kondisi Pendukung** | **0,698** |
| **Motivasi Hedonis** | **0,694** |
| **Nilai Harga** | **0,732** |
| **Kebiasaan** | **0,556** |
| **Minat Penggunaan** | **0,757** |
| **Perilaku Penggunaan** | **0,666** |

**Lampiran 9.** ***Output* Uji Validitas Diskriminan**

1. Nilai *Cross Loading*

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | EK | EU | PS | KP | MH | NH | KB | | MP | | PP | |
| ﻿EK1 | **0.904** | 0.409 | 0.127 | 0.513 | 0.228 | 0.283 | 0.215 | | 0.198 | | 0.536 | |
| EK2 | **0.862** | 0.435 | -0.027 | 0.409 | 0.279 | 0.401 | 0.160 | | 0.191 | | 0.546 | |
| EK3 | **0.789** | 0.445 | -0.021 | 0.463 | 0.324 | 0.304 | 0.148 | | 0.085 | | 0.466 | |
| EU1 | 0.404 | **0.827** | -0.085 | 0.450 | 0.403 | 0.446 | 0.316 | | 0.125 | | 0.364 | |
| EU2 | 0.412 | **0.873** | -0.029 | 0.455 | 0.419 | 0.500 | 0.281 | | 0.182 | | 0.423 | |
| EU3 | 0.458 | **0.858** | 0.025 | 0.593 | 0.506 | 0.479 | 0.284 | | 0.164 | | 0.612 | |
| EU4 | 0.358 | **0.792** | -0.062 | 0.556 | 0.364 | 0.378 | 0.235 | | 0.077 | | 0.474 | |
| PS1 | 0.005 | -0.084 | **0.710** | -0.015 | 0.276 | 0.104 | 0.155 | | 0.188 | | 0.018 | |
| PS2 | 0.095 | 0.042 | **0.907** | 0.154 | 0.204 | 0.102 | 0.188 | | 0.276 | | 0.201 | |
| PS3 | 0.002 | -0.066 | **0.888** | 0.077 | 0.222 | 0.074 | 0.161 | | 0.274 | | 0.089 | |
| KP1 | 0.491 | 0.534 | 0.108 | **0.868** | 0.191 | 0.305 | 0.224 | | 0.138 | | 0.594 | |
| KP2 | 0.467 | 0.555 | 0.062 | **0.869** | 0.201 | 0.353 | 0.177 | | 0.101 | | 0.519 | |
| KP4 | 0.366 | 0.409 | 0.068 | **0.764** | 0.378 | 0.277 | 0.251 | | 0.198 | | 0.424 | |
| MH1 | 0.356 | 0.496 | 0.176 | 0.309 | **0.875** | 0.474 | 0.376 | | 0.404 | | 0.330 | |
| MH2 | 0.287 | 0.500 | 0.269 | 0.295 | **0.893** | 0.402 | 0.335 | | 0.393 | | 0.305 | |
| MH3 | 0.064 | 0.231 | 0.246 | 0.089 | **0.720** | 0.233 | 0.255 | | 0.259 | | 0.043 | |
|  | EK | EU | PS | KP | MH | NH | | KB | | MP | | PP | |
| NH1 | 0.180 | 0.396 | 0.093 | 0.142 | 0.397 | **0.780** | | 0.202 | | 0.271 | | 0.152 | |
| NH2 | 0.346 | 0.473 | 0.175 | 0.355 | 0.355 | **0.876** | | 0.243 | | 0.307 | | 0.371 | |
| NH3 | 0.434 | 0.526 | 0.024 | 0.425 | 0.429 | **0.907** | | 0.169 | | 0.364 | | 0.443 | |
| KB1 | 0.299 | 0.348 | 0.136 | 0.259 | 0.364 | 0.172 | | **0.785** | | 0.334 | | 0.393 | |
| KB2 | 0.003 | 0.050 | 0.074 | 0.014 | 0.246 | 0.105 | | **0.719** | | 0.370 | | 0.128 | |
| KB3 | -0.013 | 0.055 | 0.341 | 0.063 | 0.271 | 0.052 | | **0.757** | | 0.459 | | 0.097 | |
| KB4 | 0.270 | 0.466 | 0.054 | 0.370 | 0.276 | 0.338 | | **0.721** | | 0.322 | | 0.407 | |
| MP1 | 0.235 | 0.200 | 0.205 | 0.121 | 0.388 | 0.383 | | 0.409 | | **0.857** | | 0.355 | |
| MP2 | 0.187 | 0.135 | 0.342 | 0.217 | 0.390 | 0.277 | | 0.431 | | **0.894** | | 0.371 | |
| MP3 | 0.096 | 0.122 | 0.225 | 0.101 | 0.347 | 0.307 | | 0.449 | | **0.859** | | 0.228 | |
| PP1 | 0.522 | 0.444 | 0.160 | 0.575 | 0.249 | 0.329 | | 0.429 | | 0.445 | | **0.874** | |
| PP2 | 0.495 | 0.497 | 0.140 | 0.482 | 0.285 | 0.310 | | 0.193 | | 0.284 | | **0.822** | |
| PP3 | 0.477 | 0.444 | -0.006 | 0.446 | 0.190 | 0.324 | | 0.225 | | 0.110 | | **0.748** | |

Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan.

2. Fornell-lacker Criterion

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **EK** | **0.853** |  |  |  |  |  |  |  |  |
| **EU** | 0.492 | **0.838** |  |  |  |  |  |  |  |
| **PS** | 0.044 | -0.036 | **0.840** |  |  |  |  |  |  |
| **KP** | 0.534 | 0.602 | 0.097 | **0.835** |  |  |  |  |  |
| **MH** | 0.307 | 0.512 | 0.270 | 0.296 | **0.833** |  |  |  |  |
| **NH** | 0.386 | 0.548 | 0.108 | 0.373 | 0.460 | **0.856** |  |  |  |
| **KB** | 0.209 | 0.335 | 0.199 | 0.258 | 0.392 | 0.236 | **0.746** |  |  |
| **MP** | 0.202 | 0.176 | 0.298 | 0.171 | 0.432 | 0.371 | 0.492 | **0.870** |  |
| **PP** | 0.609 | 0.559 | 0.133 | 0.620 | 0.297 | 0.390 | 0.364 | 0.370 | **0.816** |

Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan

3. Heterotrait-Monotrait Ratio (HTMT)

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **EK** |  |  |  |  |  |  |  |  |  |
| **EU** | **0.587** |  |  |  |  |  |  |  |  |
| **PS** | **0.091** | **0.110** |  |  |  |  |  |  |  |
| **KP** | **0.665** | **0.738** | **0.165** |  |  |  |  |  |  |
| **MH** | **0.372** | **0.586** | **0.366** | **0.372** |  |  |  |  |  |
| **NH** | **0.454** | **0.633** | **0.151** | **0.450** | **0.556** |  |  |  |  |
| **KB** | **0.278** | **0.401** | **0.269** | **0.325** | **0.504** | **0.293** |  |  |  |

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **MP** | **0.218** | **0.190** | **0.358** | **0.212** | **0.520** | **0.444** | **0.633** |  |  |
| **PP** | **0.765** | **0.697** | **0.184** | **0.788** | **0.352** | **0.483** | **0.435** | **0.424** |  |

**Lampiran 10.** ***Output* Uji Reliabilitas**

|  |  |
| --- | --- |
|  | **Composite Reliability** |
| **Ekspetasi Kinerja** | **0,889** |
| **Ekspetasi Usaha** | **0,904** |
| **Pengaruh Sosial** | **0,876** |
| **Kondisi Pendukung** | **0,873** |
| **Motivasi Hedonis** | **0,871** |
| **Nilai Harga** | **0,891** |
| **Kebiasaan** | **0,834** |
| **Minat Penggunaan** | **0,904** |
| **Perilaku Penggunaan** | **0,857** |

**Lampiran 11.** ***Variance Inflation Factor* (VIF) *Inner Values***

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **EK** |  |  |  |  |  |  |  | **1,530** |  |
| **EU** |  |  |  |  |  |  |  | **2,415** |  |
| **PS** |  |  |  |  |  |  |  | **1,187** |  |
| **KP** |  |  |  |  |  |  |  | **1,830** | **1,074** |
| **MH** |  |  |  |  |  |  |  | **1,696** |  |
| **NH** |  |  |  |  |  |  |  | **1,566** |  |
| **KB** |  |  |  |  |  |  |  | **1,269** | **1,377** |
| **MP** |  |  |  |  |  |  |  |  | **1,324** |
| **PP** |  |  |  |  |  |  |  |  |  |

**Lampiran 12. R-*Square***

|  |  |  |
| --- | --- | --- |
|  | **R Square** | **R Square Adjusted** |
| **Ekspetasi Kinerja** |  |  |
| **Ekspetasi Usaha** |  |  |
| **Pengaruh Sosial** |  |  |
| **Kondisi Pendukung** |  |  |
| **Motivasi Hedonis** |  |  |
| **Nilai Harga** |  |  |
| **Kebiasaan** |  |  |
| **Minat Penggunaan** | 0,394 | 0,360 |
| **Perilaku Penggunaan** | 0,466 | 0,453 |

**Lampiran 13.** **F-*Square* (f2 *Effect Size*)**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | **KB** | **MP** | **PP** |
| **EK** |  |  |  |  |  |  |  | **0,004** |  |
| **EU** |  |  |  |  |  |  |  | 0,043 |  |
| **PS** |  |  |  |  |  |  |  | **0,019** |  |
| **KP** |  |  |  |  |  |  |  | **0,000** | **0,534** |
| **MH** |  |  |  |  |  |  |  | 0,053 |  |
| **NH** |  |  |  |  |  |  |  | 0,078 |  |
| **KB** |  |  |  |  |  |  |  | **0,194** | **0,017** |
| **MP** |  |  |  |  |  |  |  |  | 0,068 |
| **PP** |  |  |  |  |  |  |  |  |  |

Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan

**Lampiran 14.** **Q-Square (Q2 *Predictive Relevance*)**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **SSO** | **SSE** | **Q² (=1-SSE/SSO)** |
| **Ekspetasi Kinerja** | 399,000 | 399,000 |  |
| **Ekspetasi Usaha** | 532,000 | 532,000 |  |
| **Pengaruh Sosial** | 399,000 | 399,000 |  |
| **Kondisi Pendukung** | 399,000 | 399,000 |  |
| **Motivasi Hedonis** | 399,000 | 399,000 |  |
| **Nilai Harga** | 399,000 | 399,000 |  |
| **Kebiasaan** | 532,000 | 532,000 |  |
| **Minat Penggunaan** | 399,000 | 294,255 | 0,263 |
| **Perilaku Penggunaan** | 399,000 | 293,420 | 0,265 |

**Lampiran 15.** **q2 *Effect Size***

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **EK** | **EU** | **PS** | **KP** | **MH** | **NH** | | **KB** | **MP** | **PP** |
| **EK** |  |  |  |  |  | |  |  | -0,001 |  |
| **EU** |  |  |  |  |  | |  |  | 0,020 |  |
| **PS** |  |  |  |  |  | |  |  | 0,004 |  |
| **KP** |  |  |  |  |  | |  |  | -0,003 | 0,221 |
| **MH** |  |  |  |  |  | |  |  | 0,030 |  |
| **NH** |  |  |  |  |  | |  |  | 0,043 |  |
| **KB** |  |  |  |  |  | |  |  | 0,113 | -0,001 |
| **MP** |  |  |  |  |  | |  |  |  | 0,010 |
| **PP** |  |  |  |  |  | |  |  |  |  |

**Lampiran 16.** ***Path Coefficients***

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **Original Sample (O)** | **Sample Mean (M)** | **Standard Deviation (STDEV)** | **T Statistics (|O/STDEV|)** | **P Values** |
| **EK -> MP** | 0,059 | 0,066 | 0,081 | 0,726 | **0,468** |
| **EU -> MP** | -0,251 | -0,227 | 0,117 | 2,160 | **0,031** |
| **PS -> MP** | 0,116 | 0,127 | 0,080 | 1.446 | **0,149** |
| **KP -> MP** | 0,011 | -0,001 | 0,096 | 0,112 | **0,911** |
| **KP -> PP** | 0,554 | 0,559 | 0,091 | 6,058 | **0,000** |
| **MH -> MP** | 0,233 | 0,227 | 0,100 | 2,338 | **0,020** |
| **NH -> MP** | 0,272 | 0,269 | 0,081 | 3,358 | **0,001** |
| **KB -> MP** | 0,383 | 0,380 | 0,077 | 4,950 | **0,000** |
| **KB -> PP** | 0,113 | 0,112 | 0,110 | 1,029 | **0,304** |
| **MP -> PP** | 0,219 | 0,213 | 0,076 | 2,884 | **0,004** |

Keterangan : EK = Ekspetasi Kinerja; EU = Ekpetasi Usaha; PS = Pengaruh Sosial; KP = Kondisi Pendukung; MH = Motivasi Hedonis; NH = Nilai Harga; KB = Kebiasaan; MP = Minat Penggunaan; PP = Perilaku Penggunaan

**Lampiran 17.** ***Importance-Performance Map Analysis***

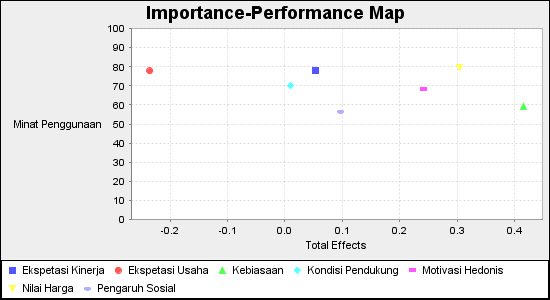
**Nilai *Importance* dan *Performance* Variabel Minat Penggunaan**

|  |  |  |
| --- | --- | --- |
|  | ***Importance*** | ***Performance*** |
| **Ekspetasi Kinerja** | 0.053 | 78.312 |
| **Ekspetasi Usaha** | -0.235 | 77.803 |
| **Pengaruh Sosial** | 0.096 | 56.519 |
| **Kondisi Pendukung** | 0.009 | 70.080 |
| **Motivasi Hedonis** | 0.241 | 68.263 |
| **Nilai Harga** | 0.303 | 79.780 |
| **Kebiasaan** | 0.415 | 59.272 |

**Nilai *Importance* dan *Performance* Variabel Perilaku Penggunaan**

|  |  |  |
| --- | --- | --- |
|  | ***Importance*** | ***Performance*** |
| **Kondisi Pendukung** | 0.557 | 70.080 |
| **Kebiasaan** | 0.251 | 59.272 |
| **Minat Penggunaan** | 0.257 | 62.015 |

***Importance*-*Performance Map Analysis* Variabel Minat Penggunaan**



***Importance*-*Performance Map Analysis* Variabel Perilaku Penggunaan**

