REGRESSION

/MISSING LISTWISE

/STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL

/CRITERIA=PIN(.05) POUT(.10)

/NOORIGIN

/DEPENDENT minatkartukredit

/METHOD=ENTER promosimotivasigayahiduppersonalselling

/RESIDUALS DURBIN.

**Regression**

|  |  |  |
| --- | --- | --- |
| **Notes** | | |
| Output Created | | 22-JAN-2020 09:06:50 |
| Comments | |  |
| Input | Active Dataset | DataSet0 |
| Filter | <none> |
| Weight | <none> |
| Split File | <none> |
| N of Rows in Working Data File | 240 |
| Missing Value Handling | Definition of Missing | User-defined missing values are treated as missing. |
| Cases Used | Statistics are based on cases with no missing values for any variable used. |
| Syntax | | REGRESSION  /MISSING LISTWISE  /STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL  /CRITERIA=PIN(.05) POUT(.10)  /NOORIGIN  /DEPENDENT minatkartukredit  /METHOD=ENTER promosimotivasigayahiduppersonalselling  /RESIDUALS DURBIN. |
| Resources | Processor Time | 00:00:00,00 |
| Elapsed Time | 00:00:00,01 |
| Memory Required | 4112 bytes |
| Additional Memory Required for Residual Plots | 0 bytes |

[DataSet0]

|  |  |  |  |
| --- | --- | --- | --- |
| **Variables Entered/Removeda** | | | |
| Model | Variables Entered | Variables Removed | Method |
| 1 | personalselling, motivasi, promosi, gayahidupb | . | Enter |
| a. Dependent Variable: minatkartukredit | | | |
| b. All requested variables entered. | | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin-Watson |
| 1 | .615a | .378 | .368 | 2.55444 | 1.762 |
| a. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | | |
| b. Dependent Variable: minatkartukredit | | | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 932.986 | 4 | 233.246 | 35.746 | .000b |
| Residual | 1533.410 | 235 | 6.525 |  |  |
| Total | 2466.396 | 239 |  |  |  |
| a. Dependent Variable: minatkartukredit | | | | | | |
| b. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | | | |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 4.052 | 2.107 |  | 1.923 | .056 |  |  |
| promosi | .102 | .050 | .128 | 2.060 | .040 | .683 | 1.463 |
| motivasi | .337 | .042 | .479 | 7.942 | .000 | .726 | 1.377 |
| gayahidup | .013 | .053 | .015 | .238 | .812 | .673 | 1.487 |
| personalselling | .114 | .057 | .121 | 2.013 | .045 | .734 | 1.362 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Coefficient Correlationsa** | | | | | | |
| Model | | | personalselling | motivasi | promosi | gayahidup |
| 1 | Correlations | personalselling | 1.000 | -.205 | -.246 | -.180 |
| motivasi | -.205 | 1.000 | -.175 | -.265 |
| promosi | -.246 | -.175 | 1.000 | -.306 |
| gayahidup | -.180 | -.265 | -.306 | 1.000 |
| Covariances | personalselling | .003 | .000 | -.001 | -.001 |
| motivasi | .000 | .002 | .000 | -.001 |
| promosi | -.001 | .000 | .002 | -.001 |
| gayahidup | -.001 | -.001 | -.001 | .003 |
| a. Dependent Variable: minatkartukredit | | | | | | |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **CollinearityDiagnosticsa** | | | | | | | | |
| Model | Dimension | Eigenvalue | Condition Index | Variance Proportions | | | | |
| (Constant) | promosi | motivasi | gayahidup | personalselling |
| 1 | 1 | 4.976 | 1.000 | .00 | .00 | .00 | .00 | .00 |
| 2 | .007 | 25.909 | .03 | .75 | .37 | .00 | .00 |
| 3 | .007 | 27.527 | .07 | .12 | .42 | .01 | .57 |
| 4 | .006 | 29.792 | .14 | .08 | .22 | .55 | .26 |
| 5 | .005 | 33.167 | .76 | .05 | .00 | .44 | .17 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Residuals Statisticsa** | | | | | |
|  | Minimum | Maximum | Mean | Std. Deviation | N |
| Predicted Value | 17.1202 | 29.4995 | 26.2292 | 1.97578 | 240 |
| Residual | -7.33945 | 5.66036 | .00000 | 2.53297 | 240 |
| Std. Predicted Value | -4.610 | 1.655 | .000 | 1.000 | 240 |
| Std. Residual | -2.873 | 2.216 | .000 | .992 | 240 |
| a. Dependent Variable: minatkartukredit | | | | | |

SAVE OUTFILE='D:\BIMBINGAN\_MHS\_S2\sunanda\data\_mentah.sav'

/COMPRESSED.

REGRESSION

/MISSING LISTWISE

/STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL

/CRITERIA=PIN(.05) POUT(.10)

/NOORIGIN

/DEPENDENT minatkartukredit

/METHOD=ENTER promosimotivasigayahiduppersonalselling

/SCATTERPLOT=(\*ZPRED ,\*SRESID).

**Regression**

|  |  |  |
| --- | --- | --- |
| **Notes** | | |
| Output Created | | 22-JAN-2020 09:20:14 |
| Comments | |  |
| Input | Data | D:\BIMBINGAN\_MHS\_S2\sunanda\data\_mentah.sav |
| Active Dataset | DataSet0 |
| Filter | <none> |
| Weight | <none> |
| Split File | <none> |
| N of Rows in Working Data File | 240 |
| Missing Value Handling | Definition of Missing | User-defined missing values are treated as missing. |
| Cases Used | Statistics are based on cases with no missing values for any variable used. |
| Syntax | | REGRESSION  /MISSING LISTWISE  /STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL  /CRITERIA=PIN(.05) POUT(.10)  /NOORIGIN  /DEPENDENT minatkartukredit  /METHOD=ENTER promosimotivasigayahiduppersonalselling  /SCATTERPLOT=(\*ZPRED ,\*SRESID). |
| Resources | Processor Time | 00:00:04,23 |
| Elapsed Time | 00:00:01,39 |
| Memory Required | 4112 bytes |
| Additional Memory Required for Residual Plots | 0 bytes |

[DataSet0] D:\BIMBINGAN\_MHS\_S2\sunanda\data\_mentah.sav

|  |  |  |  |
| --- | --- | --- | --- |
| **Variables Entered/Removeda** | | | |
| Model | Variables Entered | Variables Removed | Method |
| 1 | personalselling, motivasi, promosi, gayahidupb | . | Enter |
| a. Dependent Variable: minatkartukredit | | | |
| b. All requested variables entered. | | | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .615a | .378 | .368 | 2.55444 |
| a. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | |
| b. Dependent Variable: minatkartukredit | | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 932.986 | 4 | 233.246 | 35.746 | .000b |
| Residual | 1533.410 | 235 | 6.525 |  |  |
| Total | 2466.396 | 239 |  |  |  |
| a. Dependent Variable: minatkartukredit | | | | | | |
| b. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | | | |

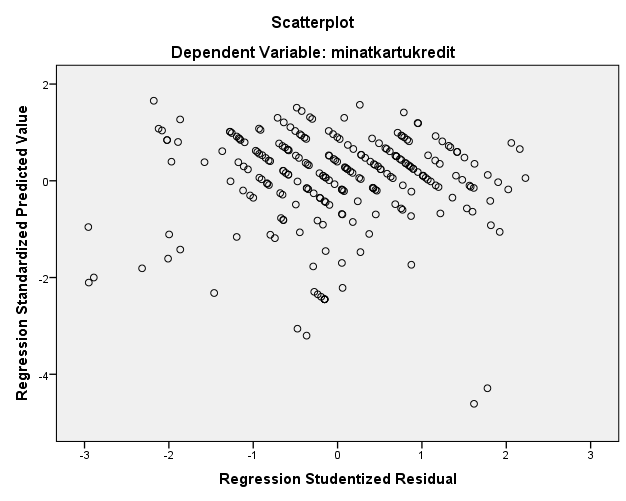
|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 4.052 | 2.107 |  | 1.923 | .056 |  |  |
| promosi | .102 | .050 | .128 | 2.060 | .040 | .683 | 1.463 |
| motivasi | .337 | .042 | .479 | 7.942 | .000 | .726 | 1.377 |
| gayahidup | .013 | .053 | .015 | .238 | .812 | .673 | 1.487 |
| personalselling | .114 | .057 | .121 | 2.013 | .045 | .734 | 1.362 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Coefficient Correlationsa** | | | | | | |
| Model | | | personalselling | motivasi | promosi | gayahidup |
| 1 | Correlations | personalselling | 1.000 | -.205 | -.246 | -.180 |
| motivasi | -.205 | 1.000 | -.175 | -.265 |
| promosi | -.246 | -.175 | 1.000 | -.306 |
| gayahidup | -.180 | -.265 | -.306 | 1.000 |
| Covariances | personalselling | .003 | .000 | -.001 | -.001 |
| motivasi | .000 | .002 | .000 | -.001 |
| promosi | -.001 | .000 | .002 | -.001 |
| gayahidup | -.001 | -.001 | -.001 | .003 |
| a. Dependent Variable: minatkartukredit | | | | | | |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **CollinearityDiagnosticsa** | | | | | | | | |
| Model | Dimension | Eigenvalue | Condition Index | Variance Proportions | | | | |
| (Constant) | promosi | motivasi | gayahidup | personalselling |
| 1 | 1 | 4.976 | 1.000 | .00 | .00 | .00 | .00 | .00 |
| 2 | .007 | 25.909 | .03 | .75 | .37 | .00 | .00 |
| 3 | .007 | 27.527 | .07 | .12 | .42 | .01 | .57 |
| 4 | .006 | 29.792 | .14 | .08 | .22 | .55 | .26 |
| 5 | .005 | 33.167 | .76 | .05 | .00 | .44 | .17 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Residuals Statisticsa** | | | | | |
|  | Minimum | Maximum | Mean | Std. Deviation | N |
| Predicted Value | 17.1202 | 29.4995 | 26.2292 | 1.97578 | 240 |
| Std. Predicted Value | -4.610 | 1.655 | .000 | 1.000 | 240 |
| Standard Error of Predicted Value | .172 | .953 | .345 | .131 | 240 |
| Adjusted Predicted Value | 16.6012 | 29.6353 | 26.2429 | 1.98155 | 240 |
| Residual | -7.33945 | 5.66036 | .00000 | 2.53297 | 240 |
| Std. Residual | -2.873 | 2.216 | .000 | .992 | 240 |
| Stud. Residual | -2.955 | 2.227 | -.003 | 1.007 | 240 |
| Deleted Residual | -8.03023 | 5.71981 | -.01369 | 2.61594 | 240 |
| Stud. Deleted Residual | -3.005 | 2.247 | -.003 | 1.012 | 240 |
| Mahal. Distance | .089 | 32.257 | 3.983 | 4.756 | 240 |
| Cook's Distance | .000 | .236 | .007 | .022 | 240 |
| Centered Leverage Value | .000 | .135 | .017 | .020 | 240 |
| a. Dependent Variable: minatkartukredit | | | | | |

**Charts**



REGRESSION

/MISSING LISTWISE

/STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL

/CRITERIA=PIN(.05) POUT(.10)

/NOORIGIN

/DEPENDENT minatkartukredit

/METHOD=ENTER promosimotivasigayahiduppersonalselling

/SCATTERPLOT=(\*ZPRED ,\*SRESID)

/RESIDUALS HISTOGRAM(ZRESID) NORMPROB(ZRESID).

**Regression**

|  |  |  |
| --- | --- | --- |
| **Notes** | | |
| Output Created | | 22-JAN-2020 09:21:36 |
| Comments | |  |
| Input | Data | D:\BIMBINGAN\_MHS\_S2\sunanda\data\_mentah.sav |
| Active Dataset | DataSet0 |
| Filter | <none> |
| Weight | <none> |
| Split File | <none> |
| N of Rows in Working Data File | 240 |
| Missing Value Handling | Definition of Missing | User-defined missing values are treated as missing. |
| Cases Used | Statistics are based on cases with no missing values for any variable used. |
| Syntax | | REGRESSION  /MISSING LISTWISE  /STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL  /CRITERIA=PIN(.05) POUT(.10)  /NOORIGIN  /DEPENDENT minatkartukredit  /METHOD=ENTER promosimotivasigayahiduppersonalselling  /SCATTERPLOT=(\*ZPRED ,\*SRESID)  /RESIDUALS HISTOGRAM(ZRESID) NORMPROB(ZRESID). |
| Resources | Processor Time | 00:00:01,50 |
| Elapsed Time | 00:00:00,79 |
| Memory Required | 4112 bytes |
| Additional Memory Required for Residual Plots | 632 bytes |

|  |  |  |  |
| --- | --- | --- | --- |
| **Variables Entered/Removeda** | | | |
| Model | Variables Entered | Variables Removed | Method |
| 1 | personalselling, motivasi, promosi, gayahidupb | . | Enter |
| a. Dependent Variable: minatkartukredit | | | |
| b. All requested variables entered. | | | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .615a | .378 | .368 | 2.55444 |
| a. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | |
| b. Dependent Variable: minatkartukredit | | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 932.986 | 4 | 233.246 | 35.746 | .000b |
| Residual | 1533.410 | 235 | 6.525 |  |  |
| Total | 2466.396 | 239 |  |  |  |
| a. Dependent Variable: minatkartukredit | | | | | | |
| b. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | | | |

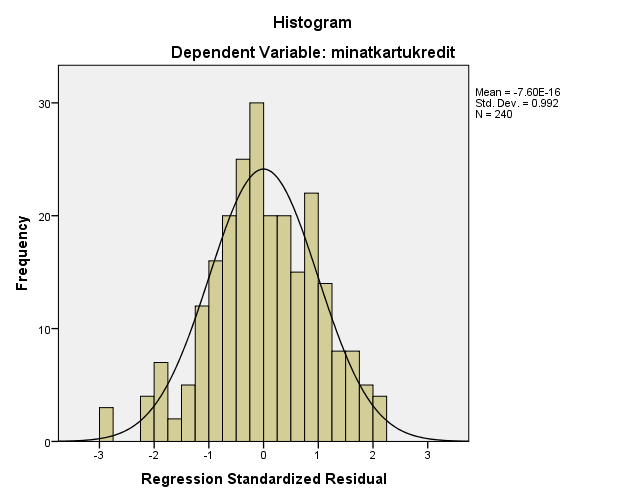
|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 4.052 | 2.107 |  | 1.923 | .056 |  |  |
| promosi | .102 | .050 | .128 | 2.060 | .040 | .683 | 1.463 |
| motivasi | .337 | .042 | .479 | 7.942 | .000 | .726 | 1.377 |
| gayahidup | .013 | .053 | .015 | .238 | .812 | .673 | 1.487 |
| personalselling | .114 | .057 | .121 | 2.013 | .045 | .734 | 1.362 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

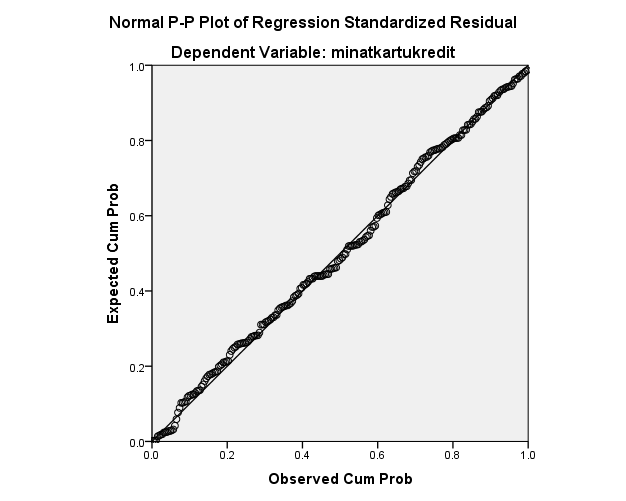
|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Coefficient Correlationsa** | | | | | | |
| Model | | | personalselling | motivasi | promosi | gayahidup |
| 1 | Correlations | personalselling | 1.000 | -.205 | -.246 | -.180 |
| motivasi | -.205 | 1.000 | -.175 | -.265 |
| promosi | -.246 | -.175 | 1.000 | -.306 |
| gayahidup | -.180 | -.265 | -.306 | 1.000 |
| Covariances | personalselling | .003 | .000 | -.001 | -.001 |
| motivasi | .000 | .002 | .000 | -.001 |
| promosi | -.001 | .000 | .002 | -.001 |
| gayahidup | -.001 | -.001 | -.001 | .003 |
| a. Dependent Variable: minatkartukredit | | | | | | |

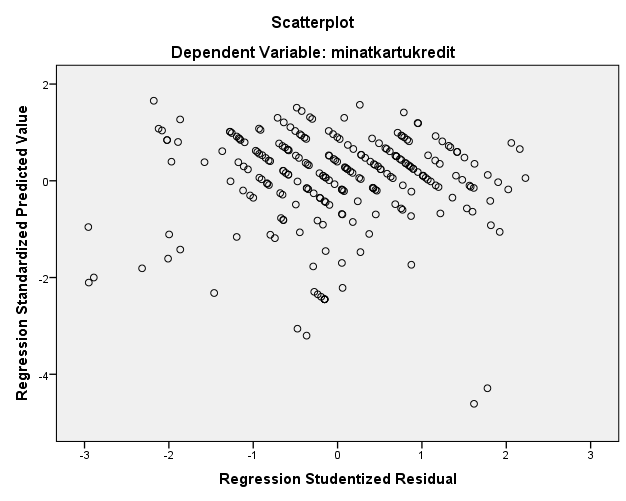
|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **CollinearityDiagnosticsa** | | | | | | | | |
| Model | Dimension | Eigenvalue | Condition Index | Variance Proportions | | | | |
| (Constant) | promosi | motivasi | gayahidup | personalselling |
| 1 | 1 | 4.976 | 1.000 | .00 | .00 | .00 | .00 | .00 |
| 2 | .007 | 25.909 | .03 | .75 | .37 | .00 | .00 |
| 3 | .007 | 27.527 | .07 | .12 | .42 | .01 | .57 |
| 4 | .006 | 29.792 | .14 | .08 | .22 | .55 | .26 |
| 5 | .005 | 33.167 | .76 | .05 | .00 | .44 | .17 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Residuals Statisticsa** | | | | | |
|  | Minimum | Maximum | Mean | Std. Deviation | N |
| Predicted Value | 17.1202 | 29.4995 | 26.2292 | 1.97578 | 240 |
| Std. Predicted Value | -4.610 | 1.655 | .000 | 1.000 | 240 |
| Standard Error of Predicted Value | .172 | .953 | .345 | .131 | 240 |
| Adjusted Predicted Value | 16.6012 | 29.6353 | 26.2429 | 1.98155 | 240 |
| Residual | -7.33945 | 5.66036 | .00000 | 2.53297 | 240 |
| Std. Residual | -2.873 | 2.216 | .000 | .992 | 240 |
| Stud. Residual | -2.955 | 2.227 | -.003 | 1.007 | 240 |
| Deleted Residual | -8.03023 | 5.71981 | -.01369 | 2.61594 | 240 |
| Stud. Deleted Residual | -3.005 | 2.247 | -.003 | 1.012 | 240 |
| Mahal. Distance | .089 | 32.257 | 3.983 | 4.756 | 240 |
| Cook's Distance | .000 | .236 | .007 | .022 | 240 |
| Centered Leverage Value | .000 | .135 | .017 | .020 | 240 |
| a. Dependent Variable: minatkartukredit | | | | | |

**Charts**







REGRESSION

/MISSING LISTWISE

/STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL

/CRITERIA=PIN(.05) POUT(.10)

/NOORIGIN

/DEPENDENT minatkartukredit

/METHOD=ENTER promosimotivasigayahiduppersonalselling

/SCATTERPLOT=(\*ZPRED ,\*SRESID)

/RESIDUALS HISTOGRAM(ZRESID) NORMPROB(ZRESID)

/SAVE DFFIT.

**Regression**

|  |  |  |
| --- | --- | --- |
| **Notes** | | |
| Output Created | | 22-JAN-2020 09:23:15 |
| Comments | |  |
| Input | Data | D:\BIMBINGAN\_MHS\_S2\sunanda\data\_mentah.sav |
| Active Dataset | DataSet0 |
| Filter | <none> |
| Weight | <none> |
| Split File | <none> |
| N of Rows in Working Data File | 240 |
| Missing Value Handling | Definition of Missing | User-defined missing values are treated as missing. |
| Cases Used | Statistics are based on cases with no missing values for any variable used. |
| Syntax | | REGRESSION  /MISSING LISTWISE  /STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL  /CRITERIA=PIN(.05) POUT(.10)  /NOORIGIN  /DEPENDENT minatkartukredit  /METHOD=ENTER promosimotivasigayahiduppersonalselling  /SCATTERPLOT=(\*ZPRED ,\*SRESID)  /RESIDUALS HISTOGRAM(ZRESID) NORMPROB(ZRESID)  /SAVE DFFIT. |
| Resources | Processor Time | 00:00:00,49 |
| Elapsed Time | 00:00:00,44 |
| Memory Required | 4112 bytes |
| Additional Memory Required for Residual Plots | 632 bytes |
| Variables Created or Modified | DFF\_1 | DFFIT |

|  |  |  |  |
| --- | --- | --- | --- |
| **Variables Entered/Removeda** | | | |
| Model | Variables Entered | Variables Removed | Method |
| 1 | personalselling, motivasi, promosi, gayahidupb | . | Enter |
| a. Dependent Variable: minatkartukredit | | | |
| b. All requested variables entered. | | | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .615a | .378 | .368 | 2.55444 |
| a. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | |
| b. Dependent Variable: minatkartukredit | | | | |

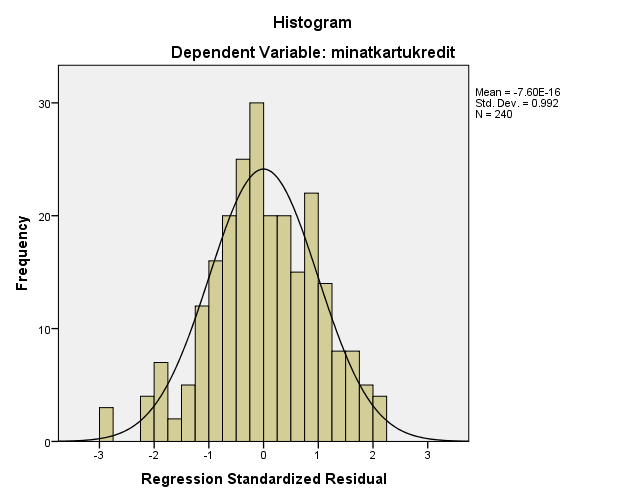
|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 932.986 | 4 | 233.246 | 35.746 | .000b |
| Residual | 1533.410 | 235 | 6.525 |  |  |
| Total | 2466.396 | 239 |  |  |  |
| a. Dependent Variable: minatkartukredit | | | | | | |
| b. Predictors: (Constant), personalselling, motivasi, promosi, gayahidup | | | | | | |

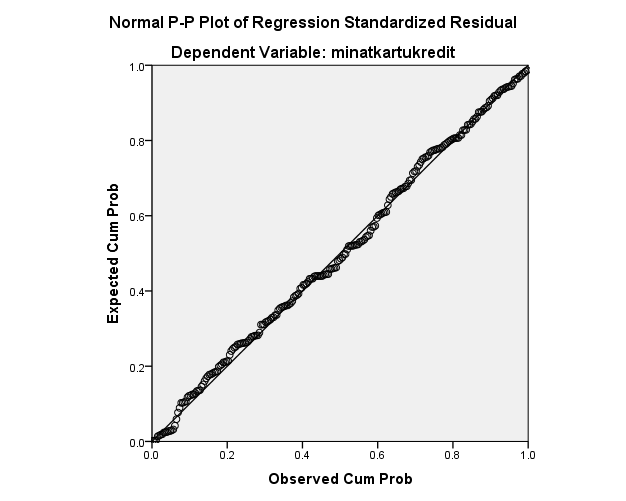
|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 4.052 | 2.107 |  | 1.923 | .056 |  |  |
| promosi | .102 | .050 | .128 | 2.060 | .040 | .683 | 1.463 |
| motivasi | .337 | .042 | .479 | 7.942 | .000 | .726 | 1.377 |
| gayahidup | .013 | .053 | .015 | .238 | .812 | .673 | 1.487 |
| personalselling | .114 | .057 | .121 | 2.013 | .045 | .734 | 1.362 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

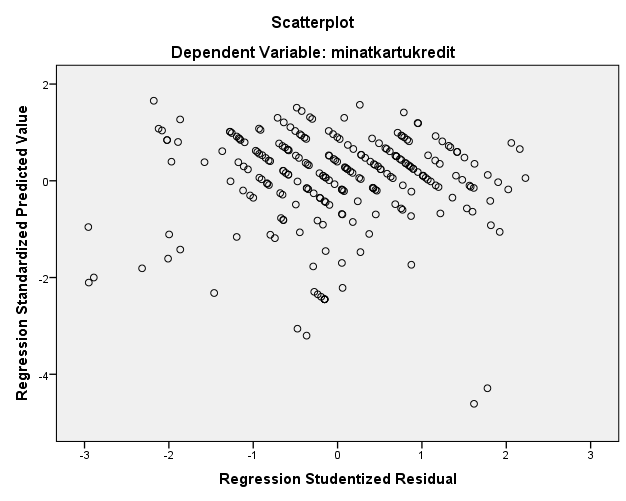
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficient Correlationsa** | | | | | | | | | | | | | | |
| Model | | | | | | personalselling | | | motivasi | | promosi | | gayahidup | |
| 1 | | Correlations | | personalselling | | 1.000 | | | -.205 | | -.246 | | -.180 | |
| motivasi | | -.205 | | | 1.000 | | -.175 | | -.265 | |
| promosi | | -.246 | | | -.175 | | 1.000 | | -.306 | |
| gayahidup | | -.180 | | | -.265 | | -.306 | | 1.000 | |
| Covariances | | personalselling | | .003 | | | .000 | | -.001 | | -.001 | |
| motivasi | | .000 | | | .002 | | .000 | | -.001 | |
| promosi | | -.001 | | | .000 | | .002 | | -.001 | |
| gayahidup | | -.001 | | | -.001 | | -.001 | | .003 | |
| a. Dependent Variable: minatkartukredit | | | | | | | | | | | | | | |
| **CollinearityDiagnosticsa** | | | | | | | | | | | | | | | |
| Model | Dimension | | Eigenvalue | | Condition Index | | Variance Proportions | | | | | | | | |
| (Constant) | promosi | | motivasi | | gayahidup | | personalselling | |
| 1 | 1 | | 4.976 | | 1.000 | | .00 | .00 | | .00 | | .00 | | .00 | |
| 2 | | .007 | | 25.909 | | .03 | .75 | | .37 | | .00 | | .00 | |
| 3 | | .007 | | 27.527 | | .07 | .12 | | .42 | | .01 | | .57 | |
| 4 | | .006 | | 29.792 | | .14 | .08 | | .22 | | .55 | | .26 | |
| 5 | | .005 | | 33.167 | | .76 | .05 | | .00 | | .44 | | .17 | |
| a. Dependent Variable: minatkartukredit | | | | | | | | | | | | | | | |

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| **Residuals Statisticsa** | | | | | |
|  | Minimum | Maximum | Mean | Std. Deviation | N |
| Predicted Value | 17.1202 | 29.4995 | 26.2292 | 1.97578 | 240 |
| Std. Predicted Value | -4.610 | 1.655 | .000 | 1.000 | 240 |
| Standard Error of Predicted Value | .172 | .953 | .345 | .131 | 240 |
| Adjusted Predicted Value | 16.6012 | 29.6353 | 26.2429 | 1.98155 | 240 |
| Residual | -7.33945 | 5.66036 | .00000 | 2.53297 | 240 |
| Std. Residual | -2.873 | 2.216 | .000 | .992 | 240 |
| Stud. Residual | -2.955 | 2.227 | -.003 | 1.007 | 240 |
| Deleted Residual | -8.03023 | 5.71981 | -.01369 | 2.61594 | 240 |
| Stud. Deleted Residual | -3.005 | 2.247 | -.003 | 1.012 | 240 |
| Mahal. Distance | .089 | 32.257 | 3.983 | 4.756 | 240 |
| Cook's Distance | .000 | .236 | .007 | .022 | 240 |
| Centered Leverage Value | .000 | .135 | .017 | .020 | 240 |
| a. Dependent Variable: minatkartukredit | | | | | |

**Charts**







REGRESSION

/MISSING LISTWISE

/STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL

/CRITERIA=PIN(.05) POUT(.10)

/NOORIGIN

/DEPENDENT minatkartukredit

/METHOD=ENTER promosimotivasigayahiduppersonalselling DFF\_1

/SCATTERPLOT=(\*ZPRED ,\*SRESID).

**Regression**

|  |  |  |
| --- | --- | --- |
| **Notes** | | |
| Output Created | | 22-JAN-2020 09:24:06 |
| Comments | |  |
| Input | Data | D:\BIMBINGAN\_MHS\_S2\sunanda\data\_mentah.sav |
| Active Dataset | DataSet0 |
| Filter | <none> |
| Weight | <none> |
| Split File | <none> |
| N of Rows in Working Data File | 240 |
| Missing Value Handling | Definition of Missing | User-defined missing values are treated as missing. |
| Cases Used | Statistics are based on cases with no missing values for any variable used. |
| Syntax | | REGRESSION  /MISSING LISTWISE  /STATISTICS COEFF OUTS BCOV R ANOVA COLLIN TOL  /CRITERIA=PIN(.05) POUT(.10)  /NOORIGIN  /DEPENDENT minatkartukredit  /METHOD=ENTER promosimotivasigayahiduppersonalselling DFF\_1  /SCATTERPLOT=(\*ZPRED ,\*SRESID). |
| Resources | Processor Time | 00:00:00,28 |
| Elapsed Time | 00:00:01,07 |
| Memory Required | 4800 bytes |
| Additional Memory Required for Residual Plots | 0 bytes |

|  |  |  |  |
| --- | --- | --- | --- |
| **Variables Entered/Removeda** | | | |
| Model | Variables Entered | Variables Removed | Method |
| 1 | DFFIT, motivasi, personalselling, gayahidup, promosib | . | Enter |
| a. Dependent Variable: minatkartukredit | | | |
| b. All requested variables entered. | | | |

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| --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .820a | .673 | .666 | 1.85762 |
| a. Predictors: (Constant), DFFIT, motivasi, personalselling, gayahidup, promosi | | | | |
| b. Dependent Variable: minatkartukredit | | | | |

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| --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 1658.917 | 5 | 331.783 | 96.148 | .000b |
| Residual | 807.479 | 234 | 3.451 |  |  |
| Total | 2466.396 | 239 |  |  |  |
| a. Dependent Variable: minatkartukredit | | | | | | |
| b. Predictors: (Constant), DFFIT, motivasi, personalselling, gayahidup, promosi | | | | | | |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | 1.506 | 1.542 |  | .976 | .330 |  |  |
| promosi | .214 | .037 | .268 | 5.789 | .000 | .654 | 1.530 |
| motivasi | .243 | .032 | .346 | 7.705 | .000 | .696 | 1.438 |
| gayahidup | .052 | .039 | .062 | 1.351 | .178 | .669 | 1.494 |
| personalselling | .152 | .041 | .161 | 3.686 | .000 | .731 | 1.367 |
| DFFIT | 14.749 | 1.017 | .569 | 14.504 | .000 | .910 | 1.099 |
| a. Dependent Variable: minatkartukredit | | | | | | | | |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficient Correlationsa** | | | | | | | |
| Model | | | DFFIT | motivasi | personalselling | gayahidup | promosi |
| 1 | Correlations | DFFIT | 1.000 | -.206 | .064 | .071 | .208 |
| motivasi | -.206 | 1.000 | -.213 | -.273 | -.210 |
| personalselling | .064 | -.213 | 1.000 | -.175 | -.227 |
| gayahidup | .071 | -.273 | -.175 | 1.000 | -.283 |
| promosi | .208 | -.210 | -.227 | -.283 | 1.000 |
| Covariances | DFFIT | 1.034 | -.007 | .003 | .003 | .008 |
| motivasi | -.007 | .001 | .000 | .000 | .000 |
| personalselling | .003 | .000 | .002 | .000 | .000 |
| gayahidup | .003 | .000 | .000 | .001 | .000 |
| promosi | .008 | .000 | .000 | .000 | .001 |
| a. Dependent Variable: minatkartukredit | | | | | | | |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **CollinearityDiagnosticsa** | | | | | | | | | |
| Model | Dimension | Eigenvalue | Condition Index | Variance Proportions | | | | | |
| (Constant) | promosi | motivasi | gayahidup | personalselling | DFFIT |
| 1 | 1 | 4.993 | 1.000 | .00 | .00 | .00 | .00 | .00 | .00 |
| 2 | .983 | 2.253 | .00 | .00 | .00 | .00 | .00 | .91 |
| 3 | .007 | 26.945 | .04 | .90 | .16 | .00 | .08 | .06 |
| 4 | .007 | 27.679 | .05 | .00 | .62 | .01 | .49 | .02 |
| 5 | .006 | 29.845 | .14 | .07 | .22 | .54 | .26 | .00 |
| 6 | .004 | 33.402 | .77 | .02 | .00 | .45 | .18 | .01 |
| a. Dependent Variable: minatkartukredit | | | | | | | | | |

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| --- | --- | --- | --- | --- | --- |
| **Residuals Statisticsa** | | | | | |
|  | Minimum | Maximum | Mean | Std. Deviation | N |
| Predicted Value | 10.1513 | 29.9403 | 26.2292 | 2.63459 | 240 |
| Std. Predicted Value | -6.103 | 1.409 | .000 | 1.000 | 240 |
| Standard Error of Predicted Value | .125 | 1.043 | .265 | .127 | 240 |
| Adjusted Predicted Value | 7.9194 | 29.9104 | 26.2187 | 2.73075 | 240 |
| Residual | -5.00327 | 5.06719 | .00000 | 1.83809 | 240 |
| Std. Residual | -2.693 | 2.728 | .000 | .989 | 240 |
| Stud. Residual | -2.705 | 3.154 | .003 | 1.013 | 240 |
| Deleted Residual | -5.04690 | 7.08062 | .01051 | 1.93379 | 240 |
| Stud. Deleted Residual | -2.743 | 3.217 | .003 | 1.018 | 240 |
| Mahal. Distance | .092 | 74.341 | 4.979 | 8.551 | 240 |
| Cook's Distance | .000 | .763 | .010 | .062 | 240 |
| Centered Leverage Value | .000 | .311 | .021 | .036 | 240 |
| a. Dependent Variable: minatkartukredit | | | | | |

**Charts**

